

## Lending Library 2009

<b>Executive Book Summaries</b>	<b>Title</b>	<b>Author</b>	<b>Format</b>
October 2006	A Leader's Legacy	James M Kouzes & Barry Z Posner	CD
	Always Looking Up	Michael J. Fox	CD
August 2007	Author Interview with Bill George	Bill George	CD
December 2000	B2B	Michael J Cunningham	Cassette
	Basic French	unknown	Cassette
September 2007	Be the Elephant	Steve Kaplan	CD
	Blink	Malcolm Gladwell	CD
May 2003	Blockbusters	Gary S Lynn & Richard R Reilly	Cassette
November 2006	Break From the Pack	Oren Harari	CD
June 2002	Bridging the Boomer-Xer Gap	Hank Karp, Connie Fuller & Danilo Sirias	Cassette
	Building Customer Satisfaction	Oliver, Melone, Young, Watson, Garrett & Lamm	Cassette
	Challenge to Succeed	Jim Rohn	CD
July 2007	Citizen Marketers	Ben McConnell & Jackie Huba	CD
September 2000	Clicks and Mortar	Davis S Pottruck & Terry Pearce	Cassette
September 2002	Convergence Marketing	Yoram (Jerry) Wind & Vijay Mahajan with Robert E Gunther	Cassette
September 2002	Creating and Dominating New Markets	Peter Meyer	Cassette
January 2001	Culture.com	Peg Neuhauser, Ray Bender & Kirk Stromberg	Cassette
January 2002	Customer Winback	Jill Griffin & Michael Lowenstein	Cassette
September 2000	Differentiate or Die	Jack Trout with Steve Rivkin	Cassette
	Don't Sweat the Small Stuff	Richard Carlson	Cassette
August 2007	Driving Change	Mike Brewster & Fredrick Dalzell	CD
September 2000	e-Profit	Peter S Cohan	Cassette
May 2007	Exceeding Customer Expectations	Kirk Kazanjian	CD
March 2007	Exceptional Selling	Jeff Thull	CD
July 2007	Firms of Endearment	Rajendra Sisodia, David B Wolfe & Jagdish N Sheth	CD
January 2002	Free Agent Nation	Daniel H Pink	Cassette
	French for Everyone	unknown	CD

April 2000	Generations at Work	Ron Zemke, Claire Raines & Bob Filipczak	Cassette
June 2007	Go Put Your Strengths to Work	Marcus Buckingham	CD
January 2007	Green to Gold	Daniel C Esty & Andrew S Winston	CD
March 2002	Hoover's Vision	Gary Hoover	Cassette
September 2007	How	Dov Seidman	CD
	How Successful People Think	John C. Maxwell	CD
	How to Close Every Sale	Joe Girard	Cassette
	How to Find, Assess, Hire and Keep Great Talent	Lou Adler	CD
	How to Get all you Want out of Everything You've Got	Jay Abraham	CD
	How to make people like you	Nicholas Boothman	CD
	How to Prepare a Winning Proposal	Pat Cramer	Cassette
	How to Sell Anything to Anybody	Joe Girard	Cassette
	How to Win Friends and Influence People	Dale Carnegie	CD
July 2000	Identity is Destiny	Laurence D Ackerman	Cassette
August 2001	In Good Company	Don Cohen & Laurence Prusak	Cassette
	Ingersoll District – 19 <sup>th</sup> Annual Awards of Excellence		CD
January 2001	Keeping the People who Keep You In Business	Leigh Branham	Cassette
February 2007	Know-How	Ram Charan	CD
March 2007	Leading at a Higher Level	Ken Blanchard	CD
June 2002	Leading Quietly	Joseph L Badaracco JR	Cassette
December 2000	Leading the Revolution	Gary Hamel	Cassette
April 2007	Leading with Character	John J Sosik	CD
November 2001	Loyalty Rules!	Frederick F Reichheld	Cassette
March 2007	Mastering Business Negotiation	Roy J Lewicki & Alexander Hiam	CD
April 2007	Mavericks at Work	William C. Taylor & Polly LaBarre	CD
	My Stroke of Insight	Jill Bolte Taylor	CD
October 2000	Now or Never	Mary Modahl	Cassette
	Outliers	Malcolm Gladwell	CD
May 2007	Outside Innovation	Patricia B Seybold	CD
	Peaks and Valleys	Spencer Johnson	CD
August 2002	Primal Leadership	Daniel Goleman, Richard Boyatzis & Annie McKee	Cassette

December 2001	Product Creation	Phillip H Francis	Cassette
June 2001	Profit from the Core	Chris Zook with James Allen	Cassette
May 2003	Re-Thinking the Network Economy	Stan Liebowitz	Cassette
March 2003	Revolutionizing IT	Davis H Andrews & Kenneth R Johnson	Cassette
	Safety for the Long Haul	Ronald R. Knipling	Book
July 2001	Sales Management	Robert J Calvin	Cassette
April 2000	Small Business Turnaround	Marc Kramer	Cassette
February 2007	Success Built to Last	Jerry Porras, Stewart Emery & Mark Thompson	CD
June 2007	Talent is Never Enough	John C. Maxwell	CD
September 2001	Team Troubleshooter	Robert W Barner	Cassette
January 2002	The Agenda	Michael Hammer	Cassette
July 2001	The Anatomy of Buzz	Emanuel Rosen	Cassette
July 2000	The Arc of Ambition	James Champy & Nitin Nohria	Cassette
March 2003	The Art and Discipline of Strategic Leadership	Mike Freedman & Benjamin Tregoe	Cassette
	The Art of Speed Reading People	Barbara Barron-Tieger & Paul D. Tieger	Cassette
	The Ascent of Money	Niall Ferguson	CD
August 2001	The Attention Economy	Thomas H Davenport & John C Beck	Cassette
	The Audacity of Hope	Barack Obama	CD
November 2006	The Change Function	Pip Coburn	CD
September 2001	The Change Monster	Jeanie Daniel Duck	Cassette
November 2001	The Customer Differential	Melinda Nykamp	Cassette
June 2001	The Customer Revolution	Patricia B Seybold	Cassette
September 2007	The Definitive Drucker	Elizabeth Haas Edersheim	CD
July 2001	The E-Commerce Arsenal	Alexis D Gutzman	Cassette
March 2002	The EVA Challenge	Joel M Stern & John S Shiely	Cassette
July 2007	The Hands-Off Manager	Steve Chandler & Duance Black	CD
May 2003	The Influentials	Ed Keller & Jon Berry	Cassette
December 2006	The Leader of the Future 2	Frances Hesselbein & Marshall Goldsmith	CD
December 2001	The Myth of Excellence	Fred Crawford & Ryan Mathews	Cassette
December 2006	The New American Workplace	James O'Toole & Edward E Lawler	CD
February 2007	The Number	Lee Eisenberg	CD

	The Power of Ambition	Jim Rohn	CD
February 2002	The Quest for Global Dominance	Vijay Govindarajan & Anil K Gupta	Cassette
January 2003	The Real Warren Buffett	James O'Loughlin	Cassette
	The Richest Man in Babylon	George S Clason	CD
January 2003	The Science of High-Performance Supplier Management	Randy A Moore	Cassette
August 2002	The Solutions Focus	Paul Z Jackson & Mark McKergow	Cassette
November 2006	The Speed of Trust	Stephen M R Covey with Rebecca Merrill	CD
January 2007	The Starfish and the Spider	Ori Brafman & Rod A Beckstorm	CD
September 2001	The Story Factor	Annette Simmons	Cassette
	The Strangest Secret	Earl Nightingale	CD
January 2001	The Strategy-Focused Organization	Robert S Kaplan & David P Norton	Cassette
October 2006	The Ten Faces of Innovation	Tom Kelley with Jonathan Littman	CD
	The Tipping Point	Malcolm Gladwell	CD
February 2002	The War for Talent	Ed Michaels, Helen Handfield-Jones & Beth Axelrod	Cassette
November 2001	The Weightless Society	Charles Leadbeater	Cassette
October 2006	The World Is Flat	Thomas L. Friedman	CD
January 2007	Treasure Hunt	Michael J Silverstein	CD
	Truckercise	Boo Boo Cat Productions	CD
August 2007	True North	Bill George with Peter Sims	CD
October 2000	Trusted Partners	Jordan D Lewis	Cassette
July 2000	Value Nets	David Bovet & Joseph Martha	Cassette
January 2003	Value Shift	Lynn Sharp Paine	Cassette
March 2002	Venture Catalyst	Donald L Laurie	Cassette
June 2007	What Got You Here Won't Get You There	Mark Reiter & Marshall Goldsmith	CD
March 2003	Who Says Elephants Can't Dance?	Louis V Gerstner JR	Cassette
April 2007	Wikinomics	Don Tapscott & Anthony D Williams	CD
September 2002	Will And Vision	Gerard J Tellis & Peter N Golder	Cassette
December 2006	Winning	Jack Welch with Suzy Welch	CD
Volume 1	Winning Customer Loyalty Eliminate Customer Turnoffs	Paul R. Timm	Cassette
Volume 2	Winning Customer Loyalty Eliminate Customer Turnoffs	Paul R. Timm	Cassette
May 2007	Words that Work	Dr. Frank Luntz	CD

